

CAMConnect 2006 Budget

| REVENUES | 2005 Final | 2006 Baseline | 2006 Optimistic | 2006 YTD | % YTD (Baseline) |
|---------------------------------------|-----------------|------------------|--------------------|-----------------|---------------------|
| Cooper contribution | 20,000 | 20,000 | 20,000 | 20,000 | 100% |
| Memberships | 3,345 | 7,500 | 7,500 | 6,320 | 84% |
| Contracts (1) | 66,191 | 45,000 | 45,000 | 35,808 | 80% |
| Fees for services (2) | 3,650 | 9,000 | 15,200 | 8,753 | 97% |
| Grants: Foundation (3) | 30,000 | 20,000 | 40,000 | 5,565 | 28% |
| Grants: Other (4) | 5,000 | - | 5,000 | - | 0% |
| Investment income | 3,811 | - | 3,000 | 2,157 | |
| Revenue TOTAL | 131,997 | 101,500 | 135,700 | 78,603 | 77% |
| EXPENSES | 2005 Final | 2006 Baseline | 2006 Optimistic | 2006 YTD | % YTD (Baseline) |
| Executive Director | 49,000 | 52,000 | 52,000 | 45,000 | 87% |
| Data Manager | | - | - | - | |
| Fringe @ 19% | 9,163 | 9,724 | 9,724 | 8,415 | 87% |
| Subtotal Staff | 58,163 | 61,724 | 61,724 | 53,415 | 87% |
| Consultants (total) | | 40,500 | 50,500 | 36,405 | 90% |
| <i>Technical assistance (5)</i> | 7,737 | - | 10,000 | - | |
| <i>Cancer study (6)</i> | 76,569 | 40,500 | 40,500 | 36,405 | 90% |
| <i>Membership development (7)</i> | - | | | - | |
| Web hosting / development | 334 | 2,500 | 2,500 | 220 | 9% |
| Printing (color) | - | 1,500 | 1,500 | 4,920 | 328% |
| Office supplies | 179 | 1,000 | 1,000 | 655 | 66% |
| Computer equipment/software | 3,000 | - | 4,000 | 841 | |
| Staff travel | - | 200 | 200 | 341 | 170% |
| Staff training, conferences | 1,153 | 1,500 | 1,500 | 1,000 | 67% |
| Public documents / materials | 180 | 1,000 | 1,000 | 53 | 5% |
| Meeting & event costs | 1,820 | 2,000 | 2,000 | 561 | 28% |
| Marketing & fund development (8) | 880 | 1,500 | 1,500 | 439 | 29% |
| Board D&O Insurance | - | 1,250 | 1,250 | - | 0% |
| Rent | In-kind | In-kind | In-kind | In-kind | |
| Phone, internet | In-kind | In-kind | In-kind | In-kind | |
| Printing (black and white) | In-kind | In-kind | In-kind | In-kind | |
| Office furniture | In-kind | In-kind | In-kind | In-kind | |
| Postage | In-kind | In-kind | In-kind | In-kind | |
| Technical support | In-kind | In-kind | In-kind | In-kind | |
| Fiscal Agent | In-kind | In-kind | In-kind | In-kind | |
| Subtotal Operations Expenses | 91,852 | 52,950 | 66,950 | 45,434 | 86% |
| Expenses TOTAL | 150,015 | 114,674 | 128,674 | 98,849 | 86% |
| Operating Net Revenue / (Loss) | (18,018) | (13,174) | 7,026 | (20,246) | |
| Beginning balance / carryover | 68,546 | 50,528 | 50,528 | 50,528 | |
| ENDING BALANCE | 50,528 | 37,354 | 57,554 | | |

Updated 11/9/06

Notes:

- (1) Fees from Camden County Cancer Coalition work
- (2) Camden City Youth Services Commission ('06 portion: \$9,000); other projects to be determined
- (3) \$20,000 from RWJF grant to Cooper; \$20,000 from Annie E. Casey Foundation
- (4) Unspecified grants; possibly from Education Law Center
- (5) Consultants for public documents and report assistance.
- (6) Payments to Medical Mission Sisters and CPAC for work on cancer study (2005 and 2006 work)
- (7) Consultant will identify potential members and work to recruit them
- (8) Marketing packet development costs; advertising for staff